**MDRT Company Rankings – Frequently Asked Questions**

Q: When are the company rankings announced?

A: MDRT announces the company rankings annually in early July. The exact date the rankings will be announced is communicated to companies at least three weeks in advance. The rankings are based on MDRT’s audited membership data as of July 1.

Q: Will the rankings change if more members are approved after July 1?

A: No. The official rankings data as of July 1st remains static and will not be updated. Once the Company Rankings are announced, they are fixed and will not change.

Q: What companies are eligible to participate in Top 25 Growth, Retention and Longevity rankings?

A: Eligible companies must have at least 500 members in the previous and current year to be considered for the Growth, Retention and Longevity rankings. For 2024, this means companies with 500 or more members in 2023 and 2024 will be eligible to participate in 2024 rankings.

Q: Is it possible for the Top 25 Growth rankings to show fewer than 25 companies?

A: Yes, the Top 25 Growth rankings will only display companies that demonstrated positive overall growth in the Total # of Members and %, as noted below:

***Total Membership Growth*:** Companies must have grown by at least 25 members.

***Percentage of Member Growth:*** Companies must have grown by at least 5%.

Q: Where can I obtain company data apart from the rankings?

A: MDRT is not able to share company data outside of what is published in the official rankings. Questions about company rankings should be directed to **companies@mdrt.org**.

Q: Does MDRT publish any other membership rankings?

A: MDRT does not, but MDRT Center for Field Leadership publishes the MDRT Culture of Excellence Award winners to recognize excellence in six specific areas of agency management: Production, Retention, Recruitment, Persistency, Whole Person and MDRT/MDRT Academy Membership. Questions related to the MDRT Culture of Excellence Awards can be directed to **info@mdrtcenter.org**.